

SEC Wail Processing Section

FEB 28 2008

Washington, DC 101

UNITEDSTATES 3 AND EXCHANGE COMMISSION Washington, D.C. 20549

## **ANNUAL AUDITED REPORT FORM X-17A-5** PART III

OMB APPROVAL

3235-0123 OMB Number: Expires: February 28, 2010

Estimated average burden hours per response..... 12.00

SEC FILE NUMBER

**FACING PAGE** 

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	01/01/07	AND ENDING	12/31/07
	MM/DD/YY		MM/DD/YY
A. REG	ISTRANT IDENTIF	ICATION	·····
NAME OF BROKER-DEALER: USA Final	ncial Securities	Corporation	OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUSI	NESS: (Do not use P.O.	Box No.)	FIRM I.D. NO.
6020 East Fulton Street, SE			
	(No. and Street)		
Ada	MI	49	301
(City)	(State)	(Z	ip Code)
NAME AND TELEPHONE NUMBER OF PE Brent Enders	RSON TO CONTACT IN		ORT <b>800) 530–9872</b> Area Code – Telephone Number
P ACC	OUNTANT IDENTI	_	Area Code - Telephone Number
B. ACC	JUNIANI IDENIII	FICATION	
INDEPENDENT PUBLIC ACCOUNTANT w	hose opinion is contained	d in this Report*	
Echelbarger, Himebaugh, Tamm	€ Co. · P.C.		
	(Name – if individual, state las	st, first, middle name)	
5136 Cascade Road SE Suite 2A	Grand Rapids	MI	49546
(Address)	(City)	PROCESSE	(Zip Code)
CHECK ONE:		MAR 2 1 2018	
Certified Public Accountant		- 1 20 B	
☐ Public Accountant		JIN DINSON FINANCIAL	
☐ Accountant not resident in Unit	ed States or any of its po	ssessions.	
	FOR OFFICIAL USE	ONLY	

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)

## FINANCIAL STATEMENTS

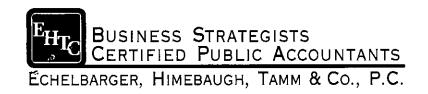
## CONTENTS

## **DECEMBER 31, 2007 AND 2006**

ANNUAL AUDITED REPORT FORM X-17a-5 PART III	2
INDEPENDENT AUDITOR'S REPORT	3
STATEMENTS OF FINANCIAL CONDITION	4
STATEMENTS OF INCOME	5
STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY	6
STATEMENTS OF CASH FLOWS	7
NOTES TO FINANCIAL STATEMENTS8 – 1	3
SUPPLEMENTARY SCHEDULES:	
SCHEDULE I – COMPUTATIONS OF NET CAPITAL UNDER RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION1	4
SCHEDULE II - RECONCILIATION WITH COMPANY'S COMPUTATION OF NET CAPITAL	5
SCHEDULE III - INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL16-1	7

#### OATH OR AFFIRMATION

ı, _Brent Enders	, swear (or affirm) that, to the best of
my knowledge and belief the accompanying financial statement	and supporting schedules pertaining to the firm of
USA Financial Securities Corporation	
of <u>December 31</u> , 20 <u>07</u>	, are true and correct. I further swear (or affirm) that
neither the company nor any partner, proprietor, principal offic	er or director has any proprietary interest in any account
classified solely as that of a customer, except as follows:	
None	
	-02
	Signature
	O I +
	fresiden (
. ^	<b>T</b> itle
Julie Malwan	
Notary Public	
This report ** contains (check all applicable boxes):	
(a) Facing Page.	
(b) Statement of Financial Condition.	
(c) Statement of Income (Loss).  (d) Statement of Changes in Financial Condition.	
(d) Statement of Changes in Financial Condition.  (e) Statement of Changes in Stockholders' Equity or Partners.	ers' or Sole Proprietors' Capital
(f) Statement of Changes in Liabilities Subordinated to Cla	
(g) Computation of Net Capital.	
<ul> <li>□ (h) Computation for Determination of Reserve Requiremer</li> <li>□ (i) Information Relating to the Possession or Control Requ</li> </ul>	
(i) A Reconciliation, including appropriate explanation of t	
Computation for Determination of the Reserve Require	ments Under Exhibit A of Rule 15c3-3.
	atements of Financial Condition with respect to methods of
consolidation.  (i) An Oath or Affirmation.	
(i) An Oath of Arthmation.  (m) A copy of the SIPC Supplemental Report.	
(n) A report describing any material inadequacies found to ex	xist or found to have existed since the date of the previous audit.
**For conditions of confidential treatment of certain portions of	of this filing see section 240 170-5(e)(3)
To commons of confidence and a contain positions of	y mayning, see section 240.17 a-5 (e)(5).
22hD	
Subscribed and swom before me, this 22 hd day of February, 2008, a Notary Public	
in and for Kent County,	
Michigan.	
Julie Malulm	
(Signature)	
O NOTARY PUBLIC	
My Commission expires 12/01, 2018	



#### INDEPENDENT AUDITOR'S REPORT

February 15, 2008

**Board of Directors USA Financial Securities Corporation** Ada, Michigan

Diane L. Friar CPA/ABV David G. Echelbarger CPA Robin M. Stoner CPA MST Robert E. Milanowski David M. Sunden CPA Date R. Manske CPA Jennifer A. Hashley CPA Margie S. Gerencer CPA/MBA Denice D. Pavey CPA Brenda K. Pavlak CPA Ronald J. Kaley MBA Christopher L. Mast MBA Teri S. Stora MBA Jenna L. Federau MSA Edward S. Kisscorni CPA/MBA Mary Beth Lorenz CPA Melinda K. DeMarse CPA

Dennis M. Echelbarger CPA Michael T. Tamm CPA

We have audited the accompanying statements of financial condition of USA Financial Securities Corporation as of December 31, 2007 and 2006, and the related statements of income, changes in stockholders' equity, and cash flows for the years then ended that you are filing pursuant to rule These financial statements are the 17a-5 under the Securities Exchange Act of 1934. responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards as established by the American Institute of Certified Public Accountants' Auditing Standards Board. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal controls over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of USA Financial Securities Corporation as of December 31, 2007 and 2006, and the results of its operations and cash flows for the years then ended, in conformity with generally accepted accounting principles in the United States of America.

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Form X-17a-5 and Schedules I and II is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

La Tan Hope

Respectfully submitted,

Echelbarger, Himebaugh, Tampi

## STATEMENTS OF FINANCIAL CONDITION

	December 31,			
<u>ASSETS</u>		2007		2006
Cash	\$	826,607	\$	769,067
Receivables:		050 500		444.005
Commissions		259,503		141,625
Related parties		16,813		19,775
Representatives		9,938		9,607
Prepaid expenses		232,447		82,878
Office furniture and equipment, at cost, less accumulated		40.000		40.700
depreciation of \$47,745 and \$36,444, respectively		10,228		16,728
Software net of of accumulated amortization of		17.640		17 277
\$17,240 and \$7,834, respectively		17,640		17,277 25,000
Clearing deposit - Pershing		25,000 09.357		7,206
Operational accounts - Pershing		98,357		
CRD Daily account		6,463		1,332
TOTAL ASSETS	\$	1,502,996_	\$	1,090,495
LIABILITIES AND STOCKHOLDERS' EQUITY				
LIABILITIES:				
Accounts payable:				
Representatives	\$	231,087	\$	182,379
Trade	•	13,501		11,276
Accrued expenses:		•		
Other state taxes		32,050		-
Wages and salaries		-		11,474
Leased employees - related party		14,019		-
Single business tax		500		3,000
Note payable		100,309		-
Operational accounts - Pershing		965		690
Representative errors and omission insurance deposits		52,493		56,610
Capital lease obligation		<u> </u>		6,579
Total Liabilities		444,924		272,008
STOCKHOLDERS' EQUITY:				
Capital stock, no par value; shares authorized 60,000;				
issued and outstanding 12,000		200,000		200,000
Paid-in capital		285,000		285,000
Retained earnings		573,072		333,487
Total Stockholders' Equity		1,058,072	<u></u>	818,487
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$	1,502,996	\$	1,090,495

## STATEMENTS OF INCOME

			For year ende	ed De	For year ended December 31,				
		2007			2006				
REVENUES:									
Commissions	\$	7,296,662	73.23 %	6	4,740,562	76.90 %			
Fees for account supervision		1,694,044	17.00		682,259	11.07			
Other revenue		974,865	9.78		741,765	12.03			
		9,965,571	100.01		6,164,586	100.00			
EXPENSES:									
Salaries and other employment									
costs for officers		60,500	0.61		-	-			
Other employment compensation	on								
and benefits		644,709	6.47		407,725	6.61			
Regulatory fees and expenses		95,780	0.96		70,272	1.14			
Other expenses		8,612,065	86.42		5,151,438	83.57			
		9,413,054	94.46		5,629,435	91.32			
NET INCOME	\$_	552,517	5.55 %	<u>6</u> \$	535,151	8.68 %			

## STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY

	Comm	on Stock	Paid-in	Retained Earnings	Total Stockholders'	
	Shares	Amount	Capital	(Deficit)	Equity	
Balance at January 1, 2006	12,000	\$ 200,000	\$ 285,000	\$ (201,664)	\$ 283,336	
Net income for the year				535,151	535,151	
Balance at December 31, 2006	12,000	200,000	285,000	333,487	818,487	
Distributions				(312,932)	(312,932)	
Net income for the year				552,517	552,517	
Balance at December 31, 2007	12,000	\$ 200,000	\$ 285,000	\$ 573,072	\$ 1,058,072	

## STATEMENTS OF CASH FLOWS

	For year ended December 3			
		2007		2006
CASH FLOWS FROM OPERATING ACTIVITIES:				
Net income	\$	552,517	\$	535,151
Adjustments to reconcile net income to net	•	002,017	•	000,107
cash provided (used) by operating activities:				
Depreciation and amortization expense		20,708		16,798
(Increase) decrease in:		20,100		, 0, . 00
Receivables		(115,246)		(129,614)
Prepaid expenses		(149,569)		26,297
Operational accounts		(91,151)		14,482
CRD Daily account		(5,131)		2,220
Increase (decrease) in:		(0,101)		_,
Accounts payable		50,932		39,554
Accrued expenses		32,097		581
Other liabilities		(3,843)		5,350
		(0,010)		<u> </u>
NET CASH PROVIDED BY OPERATING ACTIVITIES		291,314		510,819
CASH FLOWS FROM INVESTING ACTIVITIES:				
Purchase of property and equipment		(4,802)		(6,789)
Purchase of software		(9,769)		(18,000)
Turonasc of software		(5,705)		(10,000)
NET CASH USED BY INVESTING ACTIVITIES		(14,571)		(24,789)
CASH FLOWS FROM FINANCING ACTIVITIES:				
Proceeds from short term financing		141,650		-
Payments on short term financing		(41,341)		-
Payments on capital lease obligations		(6,579)		(7,525)
Distributions paid		(312,933)		-
•				
NET CASH USED BY FINANCING ACTIVITIES		(219,203)	<del></del>	(7,525)
INCREASE IN CASH		57,540		478,505
CASH, Beginning of Year		769,067		290,562
CASH, End of Year	\$	826,607	\$	769,067
SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORM	ATION			
Operating Activities Include Cash Payments For:	_	_	_	
Interest	<u>\$</u>	7,153	<u>\$</u>	4,767

#### NOTES TO FINANCIAL STATEMENTS

#### **DECEMBER 31, 2007 AND 2006**

#### 1. ORGANIZATION AND NATURE OF BUSINESS

USA Financial Securities Corporation (Company) is an introducing broker-dealer registered with the Securities and Exchange Commission (SEC) and is a member of the Financial Industry Regulatory Authority (FINRA). The Company is a Michigan Corporation.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **BASIS OF PRESENTATION**

The Company is engaged in a single line of business as a securities broker-dealer, which comprises several classes of services, including agency transactions with occasional principal transactions.

#### **COMMISSIONS (REVENUE RECOGNITION)**

Commissions and related clearing expenses are recorded on a settlement-date basis as securities transactions occur.

#### **CASH AND CASH EQUIVALENTS**

The statement of cash flows is designed to show the change in cash and cash equivalents during the year. Cash equivalents are defined as short-term, highly liquid investments that are both readily convertible to cash and are so near maturity that fluctuations in interest rates lead to insignificant risk of changes in investment value. The Company held no cash equivalents at December 31, 2007 and 2006.

#### **ACCOUNTS RECEIVABLE**

Accounts receivable are mutual fund and representative fee obligations due under normal trade terms.

Management reviews all representative accounts receivable periodically to determine if any amounts will be uncollectible. Based upon the credit risk of specific representatives, historical trends and other information; amounts that are determined to be potential credit losses are included in the allowance for losses on accounts receivable, along with a general reserve. Such losses have historically been within management's expectations. Although management believes no allowance for losses is necessary based on management's knowledge of current events and actions it may undertake in the future, the allowance may ultimately differ from actual results.

#### **NOTES TO FINANCIAL STATEMENTS**

#### **DECEMBER 31, 2007 AND 2006**

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### PROPERTY AND EQUIPMENT

Depreciation for financial statement purposes is computed using the straight-line method, based on estimated useful lives of the assets which, in some instances, may be greater than the lives allowed for tax purposes. For income tax purposes, assets are depreciated using the straight-line method and the Modified Accelerated Cost Recovery System (MACRS).

#### SOFTWARE

Software is being amortized over three years using the straight line method.

#### ADVERTISING COSTS

Advertising costs are charged to expense as incurred.

#### PREPAID FINRA LICENSING

The Company amortizes the cost of annual FINRA licensing over the period of benefit which was twelve months for 2007 and 2006.

#### **INCOME TAXES**

No federal income taxes have been provided because the corporation operates as an S corporation. Under this provision of the Internal Revenue Code, the shareholders include the Company's earnings (losses) on their individual tax returns.

#### MANAGEMENT ESTIMATES

The preparation of financial statements in conformity with generally accepted accounting principles in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### NOTES TO FINANCIAL STATEMENTS

#### **DECEMBER 31, 2007 AND 2006**

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **NEW ACCOUNTING PRONOUNCEMENT - FASB INTERPRETATION NO. 48**

The Financial Accounting Standards Board (FASB) has issued Interpretation No. 48, "Accounting for Uncertainty in Income Taxes – an Interpretation of FASB Statement No. 109" (Interpretation). The Interpretation establishes a minimum threshold for financial statement recognition of the benefit of positions taken in filing tax returns (including whether an entity is taxable in a particular jurisdiction), and requires certain expanded tax disclosures for all entities. The Interpretation is effective for the Company on January 1, 2008, and is to be applied to all open tax years as of the date of effectiveness. Management adopted this interpretation during the year ended December 31, 2007.

## <u>3. CASH</u>

Substantially all cash is on deposit with one financial institution. Balances up to a maximum of \$100,000 at the financial institution are covered by federal depository insurance. All remaining balances, approximating \$828,944 as of December 31, 2007, were uninsured and uncollateralized.

#### 4. ADVERTISING COSTS

Advertising expense charged to operations totaled \$3,292 and \$2,614 for the years ended December 31, 2007 and 2006, respectively.

#### 5. SOFTWARE

Software is being amortized over three years using the straight line method. Software amortization expense for the years ended December 31, 2007 and 2006, was \$9,406 and \$5,117 respectively. Estimated aggregate amortization expense for each of the next three fiscal years is as follows:

For the year ending December 31:	2008		10,260
· -	2009		6,256
	2010		1,124
		æ	17 640
	_	_Φ_	17,640

#### 6. CAPITAL LEASE OBLIGATION

The Company leased office equipment under a capital lease that expired in November 2007. The assets and liabilities under the capital leases are recorded at the lower of the present value of the minimum lease payments or the fair value of the assets. Assets are amortized over the related lease terms. Amortization of \$6,243 and \$7,491 was charged to depreciation expense for the year ended December 31, 2007 and 2006, respectively.

#### NOTES TO FINANCIAL STATEMENTS

#### **DECEMBER 31, 2007 AND 2006**

#### **6. CAPITAL LEASE OBLIGATION (CONTINUED)**

The following is a summary of property held under capital lease:

	December 31,			
	2007			2006
Equipment Less accumulated depreciation	\$	22,474 (22,474)	\$	22,474 (16,231)
	\$	-	<u>\$</u>	6,243
Capital lease obligation is summarized as follows:				
		Decem	ber 3	1,
		2007		2006
Obligation under capital lease Less current portion	\$	<del>-</del>	\$	6,579 6,579
	\$	<del>-</del>	\$	-

#### 7. NOTE PAYABLE

The Company has an unsecured note payable to finance its errors and omissions insurance. The note requires monthly payments of \$14,782 including interest at 9.40% and matures in August 2008.

## **8. NET CAPITAL REQUIREMENTS**

The Company is subject to the SEC Uniform Net Capital Rule (SEC rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1 (and the rule of the "applicable" exchange also provides that equity capital may not be withdrawn or cash dividends paid if the resulting net capital ratio would exceed 10 to 1). At December 31, 2007, the Company had net capital of \$654,834 which was \$604,834 in excess of the required net capital of \$50,000, and the Company's aggregate indebtedness to net capital ratio was 0.68 to 1. At December 31, 2006, the Company had net capital of \$628,963, which was \$578,963 in excess of the required net capital of \$50,000, and the Company's aggregate indebtedness to net capital ratio was 0.42 to 1.

#### **NOTES TO FINANCIAL STATEMENTS**

#### **DECEMBER 31, 2007 AND 2006**

#### 9. CONCENTRATION RISK

There were no major representatives who generated ten percent or greater of the Company's revenues during the years ended December 31, 2007 or 2006.

#### 10. RELATED PARTY TRANSACTIONS

The Company rents office space from a related limited liability company. Monthly payments of \$7,030 were paid on a month-to-month basis for office space during 2007. Monthly payments of \$1,500 were paid on a month-to-month basis for office space during 2006. A total of \$84,360 and \$18,000 was charged to expense under this agreement during the years ended December 31, 2007 and 2006, respectively.

Additionally, the Company reimburses a related party on a monthly basis for costs paid on the Company's behalf. The unpaid portion of these expenses included in accounts payable at year end is \$8,614 and \$8,317 at December 31, 2007 and 2006, respectively. Total expenses reimbursed for the year ended December 31, 2007 and 2006 were \$189,334 and \$82,932 respectively.

Several representatives of the Company are either owners of the Company or employees of USA Financial Marketing Corporation. These related representatives generated \$1,841 and \$11,667 in revenue during the years ended December 31, 2007 and 2006, respectively. Of this revenue, the amount uncollected and included in commissions receivable totaled \$0 for each of the years ended December 31, 2007 and 2006, respectively. A portion of the revenue generated was paid to these representatives and expensed as commission expense. In addition to the payment to the representative generating the revenue, an additional commission is also paid to a related representative. Commission expense paid to related parties is summarized as follows:

	For year ended December 31,				
	2007		2006		
Related representative commission expense	\$	1,473	\$	11,038	

Of the total charged to commission expense, there were no amounts due to these representatives at December 31, 2007 and 2006, respectively.

The Company has a revenue sharing agreement with a related party that was established on November 28, 2006. The revenue sharing agreement generated \$244,890 and \$39,586 of the Company's revenues for the years ended December 31, 2007 and 2006.

The Company engages in business with another related party. The revenue generated from this business totaled \$175,194 of the Company's revenues for the year ended December 31, 2007.

#### NOTES TO FINANCIAL STATEMENTS

#### **DECEMBER 31, 2007 AND 2006**

#### 10. RELATED PARTY TRANSACTIONS (CONTINUED)

As of April 1, 2007, the Company began leasing the majority of their employees from a related party employee leasing company. The payments made to this Company are for payroll related expenses plus a management fee. Total payments made to this related party for the year ended December 31, 2007 were \$496,266. The unpaid portion of these expenses included in accounts payable at year end was \$126 at December 31, 2007. Accrued leased employee expense totaled \$14,019 at December 31, 2007.

#### 11. RETIREMENT PLAN

The Company sponsored a qualified profit sharing plan (Plan) with a 401(k) deferred compensation provision until March 31, 2007. All employees who have attained the age of 21 and completed one year of service, as defined in the Plan, are eligible to participate in this Plan. The Plan also provides for mandatory four percent matching contribution. As of April 1, 2007, sponsorship of this qualified profit sharing Plan was transferred from USA Financial Securities Corporation to a related party. All leased employees who meet the eligibility requirements as defined in the agreement may participate in the Plan. Amounts charged to expense under the Plan before April 1, 2007 and for the year ended December 31, 2006 were \$2,274 and \$6,656, respectively. The Company no longer pays a portion of the Plan's administrative costs.

#### 12. RECLASSIFICATION

Certain amounts in the financial statements for the year ended December 31, 2006 have been reclassified, with no effect on previously reported net income or stockholders' equity, to be consistent with the classification adopted as of and for the year ended December 31, 2007.

# USA FINANCIAL SECURITIES CORPORATION SCHEDULE I COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION

#### AS OF DECEMBER 31, 2007

NET CAPITAL:		
Total stockholders' equity	\$	1,058,072
		4 050 070
Total capital		1,058,072
Deductions and/or charges:		
Nonallowable assets:		
Receivables:		
Non-allowable commissions 109,709		
Representatives 9,938		
Related party 16,813		
Prepaid expenses 232,447		
Office furniture and equipment, net of capital lease obligation 10,228		
Software, net of amortization 17,640		
CRD Daily account6,463		403,238
TOTAL NET CAPITAL	\$	654,834
AGGREGATE INDEBTEDNESS:		
Items included in statement of financial condition:		
Accounts payable	\$	244,587
Accrued expenses:		
Note payable		100,309
Representative errors and omission insurance deposits		52,493
Leased employees - related party		14,019
Single business tax		500
Other state taxes		32,050
Operational accounts - Pershing		965
TOTAL AGGREGATE INDEBTEDNESS	<u>\$</u>	444,923
COMPUTATION OF BASIC NET CAPITAL REQUIREMENT:		
	\$	50,000
Net capital requirement	<u> </u>	30,000
Minimum net capital required	\$	29,810
Excess net capital at 1,500 percent	\$	604,834_
		040.040
Excess net capital at 1,000 percent	<u>   \$                                 </u>	610,342
Ratio: Aggregate indebtedness to net capital		0.68 to 1

Note: See Schedule II - Reconciliation with Company's Computation of Net Capital

# USA FINANCIAL SECURITIES, INC. SCHEDULE II RECONCILIATION WITH COMPANY'S COMPUTATION OF NET CAPITAL INCLUDED IN PART II OF FORM X-17A-5

## AS OF DECEMBER 31, 2007

RECONCILATION OF NET CAPITAL:  Net Capital, as reported in the Company's Part II (unaudited focus report)	\$ 735,123
Adjustments identified during the audit and approved by management:	
Net adjustments to total assets  Net adjustments to total liabilities  Adjustments to non-allowable assets due to above adjustments	 95,476 (85,022) (90,743)
TOTAL NET CAPITAL - Per Schedule I - Computation of Net Capital Under Rule Rule 15c-3-1 of the Securities and Exchange Commission	\$ 654,834



Dennis M. Echelbarger CPA Michael T. Tamm CPA Diane L. Friar CPA/ABV David G. Echelbarger CPA Robin M. Stoner CPA MST Robert E. Milanowski David M. Sunden CPA Dale R. Manske CPA Jennifer A. Hashley CPA Margie S. Gerencer CPA/MBA Denice D. Pavey CPA Brenda K. Pavlak CPA Ronald J. Kaley MBA Christopher L. Mast MBA Teri S. Stora MBA Jenna L. Federau MSA Edward S. Kisscomi CPA/MBA Mary Beth Lorenz CPA Melinda K. DeMarse CPA

## SCHEDULE III – INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL REQUIRED BY SEC RULE 17a-5 EXEMPT FROM SEC RULE 15c3-3

February 15, 2008

Board of Directors USA Financial Securities Corporation Ada, Michigan

In planning and performing our audits of the financial statements and supplemental schedules of USA Financial Securities Corporation (the Company), for the years ended December 31, 2007 and 2006 in accordance with auditing standards as established by the American Institute of Certified Public Accountants Auditing Standards Board, we considered the Company's internal control over financial reporting (internal control) as a basis for designing our audit procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company, including tests of compliance with such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- Making quarterly securities examinations, counts, verifications, and comparisons and recordation of differences required by rule 17a-13
- 2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles in the United States of America. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control and the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the Company's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles in the United States of America such that there is more than a remote likelihood that a misstatement of the Company's financial statements that is more than inconsequential will not be prevented or detected by the Company's internal control.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the Company's internal control.

Our consideration of internal control was for the limited purpose described in the first and second paragraphs and would not necessarily identify all deficiencies in internal control that might be material weaknesses. We did not identify any deficiencies in internal control and control activities for safeguarding securities that we consider to be material weaknesses, as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2007 and 2006, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, FINRA, and other regulatory agencies that rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

-Tam + G PC

Respectfully submitted,

Echelbarger, Himebaugh, Tarhm & Co., P.C.